

---

# ENTERPRISE SECURITY

---

MANAGED SECURITY SERVICE SPECIAL    OCTOBER - 2017    WWW.ENTERPRISESECURITYMAG.COM

## Top 10 Managed Security Service Providers - 2017

While the world is at the verge of technological greatness, its eminence is still overshadowed by the fact that its brilliance has empowered several adversaries to prey on the internet world. For years, organizations have neglected the importance of an effective network security service. Recent attacks like WannaCry and the breach of Equifax, a large credit bureau, have re-opened the contentious debate of positioning dependable network security service, on top of their priority list. As cyber threats continue to evolve day by day, businesses and organizations have been compelled to deploy effective and reliable managed security services against these threats.

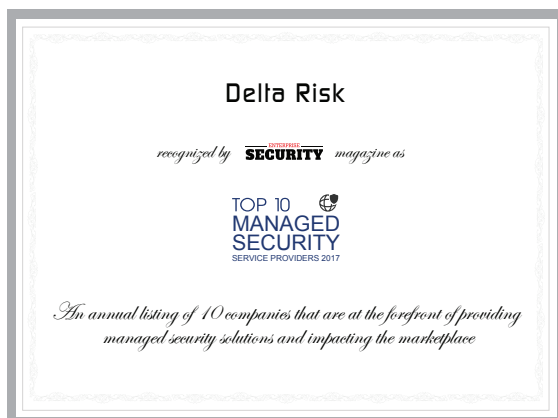
The need for integrating security into everyday business operations through a useful predictive analytics is the key for tackling the cyber threats which are increasing in size and severity. With the global market for market security services expected to reach unparalleled heights in coming years, there

is an immediate requirement for skilled IT professionals and a complex network infrastructure.

Many companies have realized these demands and have come forward with innovative technological expertise to provide managed security services. These solutions discern between the nuances in the industry and look to create a congenial environment which will raise profits and overpower the rising cyber threats.

To help CIOs, CFOs and CEOs find the right solutions for their Managed Security Service initiatives, a distinguished panel comprising CEOs, CFOs, analysts, and Enterprise Security Magazine's editorial board have selected the top players in the sector. The companies featured here demonstrate an ability to develop impregnable technologies and methodologies while providing immunity to their customers

We present to you Enterprise Security Magazine's Top 10 Managed Security Service Providers - 2017.



---

**Company:**  
Delta Risk

**Description:**  
Provides managed security services and cyber security risk management solutions to government and private sector organizations

**Key Person:**  
Scott Kaine  
CEO

**Website:**  
deltarisk.com

---

## Delta Risk

# Delivering Cloud Visibility and Control

**A**s many organizations accelerate their use of cloud services to enable the business, the lack of visibility and control is an increasing concern for IT, security, and the board of directors. Business owners within large and small companies continue to reap the benefits of moving back office and production infrastructure into cloud applications. While the benefits of leveraging the cloud are clear from a scale and cost perspective, the lack of control and visibility into these environments create compliance and overall risk to these organizations and their partners. Recognizing this trend in both the commercial and federal environments, Delta Risk offers a hybrid security model for both on-premise and cloud infrastructure. The solutions offered by Delta Risk take a holistic look at enterprise risk and incorporate people, process, and technology programs to assess and remediate risk.

“

**We are laser focused on providing complete and cost-effective professional security services for traditional and cloud-based enterprises**

”

The firm leverages a core set of professional services to assess and remediate security programs for an enterprise, and it has an incident management team capable of responding to immediate cyber needs. Across the professional service portfolio, Delta Risk evaluates both on-premise and cloud environments to include the policies and operational staff capabilities.

The services range from the ability to support exercises and training for client operational staff to the ability to evaluate a company's readiness and ability to withstand an attack or degradation of their cloud environments. "We are seeing a transformation within large and small enterprises where IT and security staff are playing catchup with the pace of the business use of technology," explains Scott Kaine,

CEO, Delta Risk. "Our objective at Delta Risk is to ensure enterprise security is moving at the speed of business."

For many clients, the notion of running their own security program is challenging, so they leverage Delta Risk's managed services for continuous security monitoring of their on-premise and cloud environments. While many of the cloud environments are inherently secure, the challenge lies in the ability to configure these environments properly, and to continuously monitor who is accessing the information stored in the cloud.

Since opening its doors in 2007 as a cybersecurity consulting firm, Delta Risk has been at the forefront of the security landscape. In the past year, the firm has introduced highly adaptive cybersecurity services focused on Amazon, Google, and Microsoft cloud platforms. The company works closely with both mid-sized organizations as well as billion-dollar revenue enterprises and the federal market. Drawing a complete picture of the service portfolios of Delta Risk, Kaine recalls a few scenarios where Delta Risk's services assisted various firms to identify instances when attackers tried to log in to the company's cloud subscription accounts,

such as Office 365. "In one instance, for example, we notified the customer that an anonymous user logged in to the company's services from an unknown location outside the office network," notes Kaine. "They were able to immediately take action to determine if this was a legitimate log in or not, and to take precautionary measures accordingly."

Delta Risk continues to expand its security capabilities into leading cloud environments based on market needs.

"Delta Risk is successful because we understand that the most effective means of tackling risk is not achieved through technology alone," concludes Kaine. "Our approach includes the people and policy elements to reducing risk while leveraging technology as an enabler for assisting an enterprise in being both proactive and reactive to threats." **ES**



Scott Kaine, CEO